



Job Title:	D365 Solution Architect	Contract/Dept:	ERP
Reports To: (Job Title)		Reports:	
Location:		Post Holder:	
Created By:		Date Created:	
Owner:		Line Manager:	

Inciper values:
 We believe in working with our clients, not for them. By working in a more personal way, we can support organisations across an entire programme lifecycle, securing buy-in from the right stakeholders and responding to developments as they happen. Inciper has a proven record of delivering strategy development, delivery frameworks and operational support that drives business value – on time and within budget.

Inciper work differently because we think differently. Since launching, Inciper has had one vision – to be the go-to consultancy for organisations looking to benefit from improved ways of working powered by Microsoft technology.

This vision feeds into everything we do and is instrumental to the flexible, agile, outcome-focused approach we adopt in all our projects. In other words, if what we are doing does not deliver a direct value for our clients, we question why we are doing it.

There is no reason for business leaders to have to wait months and sometimes years to see any value from their Microsoft Business Application investments. Our approach enables clients to see progress from day one and realise ROI quicker.

Job Purpose:

The successful candidate will lead the delivery of our Dynamics solutions within Inciper and be accountable for both the functional and technical delivery of our Microsoft Dynamics solutions with a focus on alignment to good practice. They will ensure the project teams they work with are aligned to this good practice. In addition, they will be a champion for adoption of good practice functional and technical delivery using the Microsoft Dynamics platform tools, driving the adoption of driving the adoption of new features and companion technologies where appropriate within our clients.

- Key Tasks:**
- Exceptional understanding of technical capabilities of Dynamics and its partner solutions, with a firm grounding in both
 - Lead the design and development of good practice business and technical processes that will enhance our clients Dynamics experience, giving Inciper unique capabilities and reusable assets.
 - Effectively promote both the technical capabilities of Dynamics and its partner technologies within Inciper and to our clients ensuring further understanding throughout the business
 - Work with the sales team to plan and deliver an exceptional sales experience and ensure our sales promises can be met through delivery.
 - Provide input and insight to Inciper delivery methods to allow us to continually improve them
 - Define functional and technical training needs within the team and coach team members
 - Identify functional and technical capability development activities and help in defining how these will be delivered.
 - Identify risks and mitigate or communicate as necessary

Person Specification

Job Title: (& Grade)	D365 Solution Architect	Department:	ERP
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	Essential	Desirable
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<p>Education</p>	<ul style="list-style-type: none"> • University Graduate with a relevant degree within a computational or accounting discipline 	<ul style="list-style-type: none"> • Agile/ Scrum master/ Waterfall
<p>Skills & Knowledge</p>	<ul style="list-style-type: none"> • Excellent skills and appropriate certification across both the functional and technical capabilities of Dynamics and it is supporting technologies (MB-700, MB-310, MB-320, MB-330, MB-200, MB-300, MB-400, MB-500) advantageous • Good understanding and capability to deliver Power Platform components (PL-100, PL-400, MB-600) an advantage • Good understanding of data, analytics, and capability to deliver (DA-100) an advantage. • Able to advocate and demonstrate the tools and techniques used to operate and enhance Dynamics to potential clients. • Leading a project delivery team, providing mentorship, and ensuring professional development and effective delivery • Excellent presentation and demonstration skills • Business process mapping, modelling, and documentation knowledge • Adept at Business Requirement Analysis with a focus on championing process change over development to simplify delivery 	
<p>Experience</p>	<ul style="list-style-type: none"> • 8+ Years in ERP delivery with at least 5 specifics to Dynamics • Record of accomplishment of delivering out of the box, ISV (Independent Software Vendors) and extension solutions in a Microsoft Dynamics deployment • Experience with Dynamics implementation in a Lead Design role • Experience of global deployments and support of dynamics • Experience of Microsoft SureStep and Agile delivery methods 	<ul style="list-style-type: none"> • Experience of enterprise scale ERP implementations • Experience of mentoring junior staff • Experience of working with remote teams